## **APPENDIX I**

## PERFORMANCE MEASURES

MEASURE	DESCRIPTION	SOURCE
<b>Business Community</b>		
Business licences	<ul><li>Number of new businesses</li><li>Total number</li></ul>	Township of Esquimalt
Esquimalt Chamber of Commerce Members	<ul><li>Number of new members</li><li>Total membership</li></ul>	Esquimalt Chamber of Commerce
Commercial/Industrial		
Businesses by size	Total floor area in square metres	Township of Esquimalt  Business licencing
New commercial/industrial establishments	New floor space area	<ul><li>Township of Esquimalt</li><li>Building/Occupancy Permits</li><li>Rezoning Applications</li></ul>
Office and industrial vacancy rates	<ul><li>Number of sites for lease</li><li>Total square footage of properties for lease</li></ul>	Township of Esquimalt  • Site Inspection
Total value of commercial & industrial assessments	Total assessed value	BC Assessment
<b>Economic Development</b>		
Media mentions	Relating to economic development in Esquimalt	Local, regional, provincial and national media sources Social Media
Prospect activity	<ul><li>Information requests</li><li>Visits/Meetings</li></ul>	Township of Esquimalt Esquimalt Chamber of Commerce
New project announcements	<ul><li>New developments</li><li>Business opening</li><li>Infrastructure upgrades</li></ul>	Local, regional, provincial and national media sources
Labour Force		
Job numbers	<ul><li>Industry</li><li>Esquimalt</li><li>Region</li></ul>	DND and Graving Dock Victoria's Vital Signs (Industry)
Unemployment Rate	Region/Metropolitan Area –     Victoria	BC Stats Victoria Vital Signs
Population in the 25-44 year old-demographic	Region     Number/Percentage	BC Stats (regional est/projection) CRD (Esquimalt est/projection) Census (5 years)
Average income	<ul><li> Of residents</li><li> In the region</li><li> Average wage growth</li></ul>	Census (5 years)